

## Response to Pre-Bid Queries

### Selection of agency for Providing Comprehensive Cleaning and Waste Management Services at Adityapur Industrial Area of JIADA, Adityapur Region

RFP Reference Number: JIADA/09/2025-26

Sl. No.	Section, Clause No. & Page No.	Query / Clarification Requested	Response
1	Section 2.4, Clauses 2.4.1 & 2.4.2	After cleaning, a proper place is required to dump the waste material which is not available anywhere in Adityapur Industrial Area.	The RFP is amply clear on this matter
2	Sections 2.5–2.7; 2.4.13 (11)	In case Government wage rate increases, will our rates also increase?	The RFP is amply clear on this matter
3	Section 2.2.3 (Location & Area)	Entire road distance from Industrial Area Phase-1 to Phase-7 is required to be covered.	It is clarified that the total road length to be covered under the scope is approximately 62 km, comprising Phase-1 to Phase-7 and other stretches as demarcated by JIADA, as indicated in the RFP (Page 38).
4	Section 2.4.9; 2.5.4	After work completion, whose signature is required on the logbook?	The RFP is amply clear on this matter
5	Section 1.3 (Bidding Schedule); 1.2.4	Request to extend bid submission date by one week.	No Change
6	Section 1.8.3 (PQ Criteria – Experience)	It is written in this bid that only those who have done work for the government project can bid. My queries in this regard are that a private vendor can also apply for this bid.	No Change

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7	Section 1.3 (Bidding Schedule)	Request for extension of bid submission timeline by 15–20 days.	No Change
8	Section 2.4.9 (Monitoring System & Mobile App)	Clarification on scope/features, integration, and whether the cost is to be included in financial bid. The RFP mentions development of a web-based monitoring system and mobile application. We request some clarity on this aspect, specifically: What functionalities are expected in the application Whether any existing system or integration support will be provided by JIADA Whether features like GPS tracking, complaint handling, dashboards, etc. are to be developed by the agency Whether the entire cost of development is to be included in the financial bid	As per Clause 2.4.9, the Agency shall design/deploy and maintain a web-based monitoring system and mobile app (e.g., GPS tracking, dashboards, complaint handling, MIS). The entire cost shall be borne by the Agency and included in the financial bid.
9	Section 1.8.3 (PQ Criteria – Experience)	We request that experience of similar work carried out for Central Government PSUs and State Government PSUs may also be considered eligible, as such organizations execute comparable projects at scale	The RFP is amply clear on this matter
10	Section 1.1.4 (General Conditions)	Request to allow Consortium / Joint Venture participation.	No Change

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		At present, consortium participation is not permitted. We request that JV/consortium participation may kindly be allowed with a clear lead partner responsibility, so that capable agencies can combine their strengths for better execution.	
11	Section 2.6 (Schedule of Fees & Timelines)	We request clarification on the expected payment timeline. It would be helpful if a defined payment period (for example, within 30 days) is ensured, as this will support smooth operations and timely service delivery.	RFP is amply clear in this matter
12	Sections 2.6 & 2.7; 2.4.13 (11)	Since the contract duration is long, we request consideration of a price escalation mechanism, especially linked to minimum wages and fuel cost, so that the project remains sustainable for all stakeholders.	RFP is amply clear in this matter
13	Section 1.16 (Liquidated Damages); Annexure-6 (KPI)	<p>Penalty and Liquidated Damages(LD):</p> <p>We request clarification regarding the extent of penalties. It would be helpful if a reasonable upper limit is defined, to ensure balanced risk sharing.</p>	Penalties and LD shall be governed strictly as per the RFP and KPI framework.

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14	Section 2.4.1 (7–11); 2.4.2	<p>Waste Disposal Arrangement:</p> <p>We request clarity on the designated disposal/processing site, including its distance from the project area and how changes, if any, will be handled.</p>	The RFP is amply clear in this matter
15	Sections 2.4.5 & 2.4.12 (Scope of Work)	<p>Initial Cleaning Requirement (Based on Site Visit):</p> <p>During our visit to the area, we observed that in several stretches: Waste has accumulated over a long period Drains are choked and require thorough cleaning Bushes and vegetation have grown in many places In our understanding, an initial one-time intensive cleaning and restoration activity may be required before regular sweeping and maintenance can be carried out effectively.</p>	<p>For the first 90 (ninety) days from the date of signing of the contract / commencement date (as specified in the Work Order), the KPI-based performance measurement and related deductions/penalties shall not be applicable.</p> <p>From the 91st (ninety-first) day onwards, the KPI/service-level requirements shall become fully applicable, and performance shall be evaluated accordingly, including any pro-rata deductions/penalties as per the relevant sections of the Bid Document.</p>
	Stage 2: PQ – Clause 1.8.2 (Average Annual Turnover ≥ INR 5.00 Crores)	Request to amend/relax the Average Annual Turnover criterion to a lower threshold (e.g., INR 2–3 Crores) to enable wider participation including MSMEs.	No Change

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	<p><b>Stage-2: PQ Evaluation – Clause 1.8.2 (Turnover) (RFP PQ Criteria)</b></p>	<p>Bidder should have had a Minimum Annual Average Turnover of INR 5.00 Crores in the last 3 financial years (FY 2022- 2023, FY 2023 - 2024, FY 2024-2025).</p> <p>We request minimum annual turnover of INR 1.50 Crores instead of 5.00 Crores in last 2 financial year, instead of last 3 financial years i.e (FY 2023 - 2024, FY 2024-2025). Instead of (FY 2022- 2023, FY 2023 -2024, FY 2024-2025).</p>	<p>No Change</p>
	<p><b>Annexure-7 (Financial Bid Submission Form) &amp; Section 2.5.4 (Monthly Billing &amp; Payment)</b></p>	<p>From Annexure 7: We understand that this work is on lumpsum rental basis of vehicles and lumpsum labour cost.</p> <p>But in point no 2.5. Monthly Billing and Payment sub-point 2.5.4. page no 24 of RFP The Agency shall submit the consolidated monthly bill along with attendance sheets, deployment logs, GPS records (where applicable), and other supporting documents. Payment shall be released by the Authority after verification and subject to satisfactory performance. This is not cleared that how much minimum</p>	<p>The Financial Bid shall be quoted as a monthly rate for manpower and machinery deployment (Annexure 7).</p> <p>The Agency shall deploy sufficient manpower and machinery to meet the scope of work, schedules, and KPI/service-level requirements, and shall present the methodology and deployment plan during the technical presentation.</p> <p>Monthly payments shall be linked to verification of attendance sheets, deployment logs, and GPS records (where applicable) and shall be subject to pro-rata deductions for absenteeism/short</p>

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		vehicles and manpower have to be deployed by the contractor on which lumpsum monthly payment will be made.	<p>deployment and performance verification, as per Sections 2.5 and 2.7.</p> <p>The bidder shall plan deployment; accordingly, detailed sector/stretch-wise and monitoring requirements shall be communicated during mobilisation and reviewed periodically.</p>